

## Financing Digital Innovation in Public Safety Communications

PSCE Conference - Paris 2019



Pierre-Alain FRANCOIS p.francois@eib.org

## The EIB: the EU bank

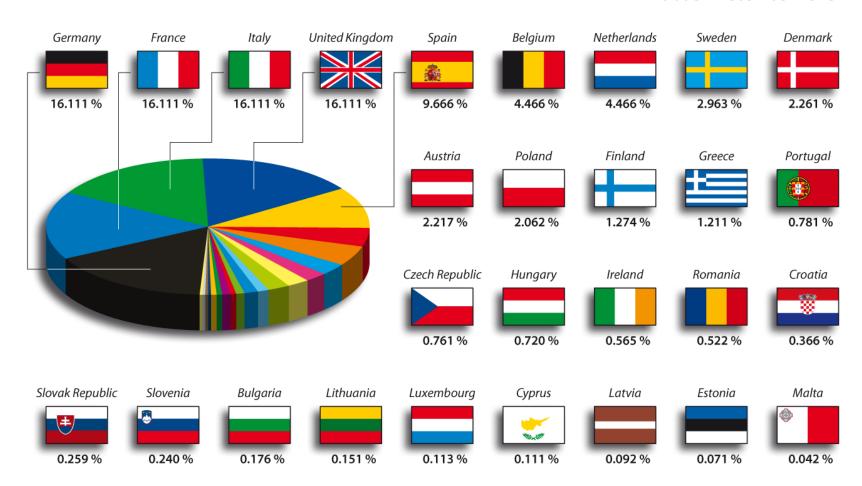
- In 60 years, over € 1.2tn invested
- More than 12 000 projects in over 160 countries
- Headquartered in Luxembourg with around 3 400 staff and 50 offices
  WW
- We raise our funds on the international capital markets
- We pass on favorable borrowing conditions to clients

- The world's largest multilateral lender and the biggest provider of climate finance.
- Around 90% of lending is within the EU
- Governed by the EUMember States

Improving the quality of life for people in Europe and beyond

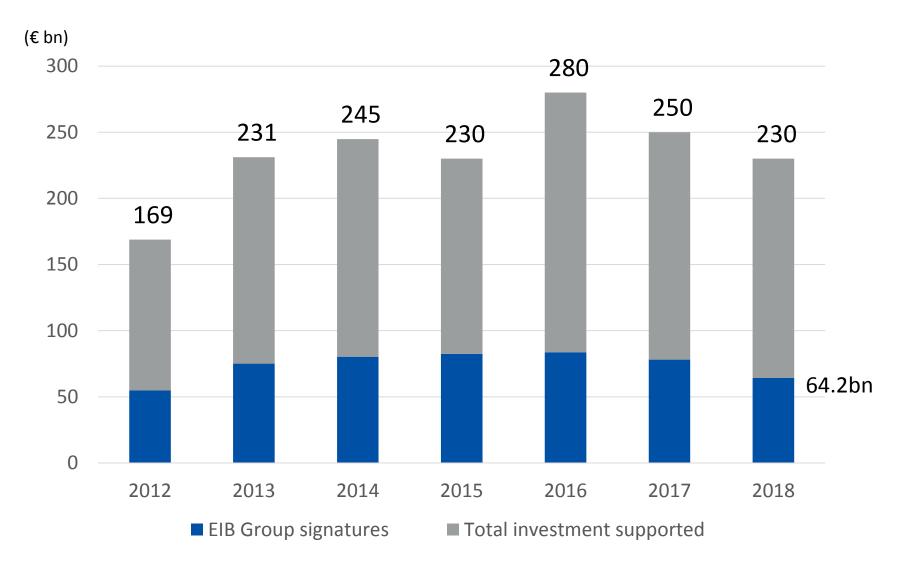
## The EIB: capital breakdown

#### As at 31 December 2018





## EIB Group-supported investment





## EIB Group financing was 64.2bn in 2018

**Innovation** 

Environment

Infrastructure

**SMEs** 









€ **13.**5bn

€ 15.2bn

€ **12.**3bn

€ 23.3bn

374.000 SMEs and Mid Caps

854 projects signed



## We deliver impact where it is needed

## 2018



#### **JOBS**

5 million jobs sustained in small businesses



#### **TRANSPORT**

290 million additional passengers



#### **HEALTH**

27.3 million people with access to improved health services



#### **ENERGY**

34.3 million households powered by EIB projects



#### **WATER**

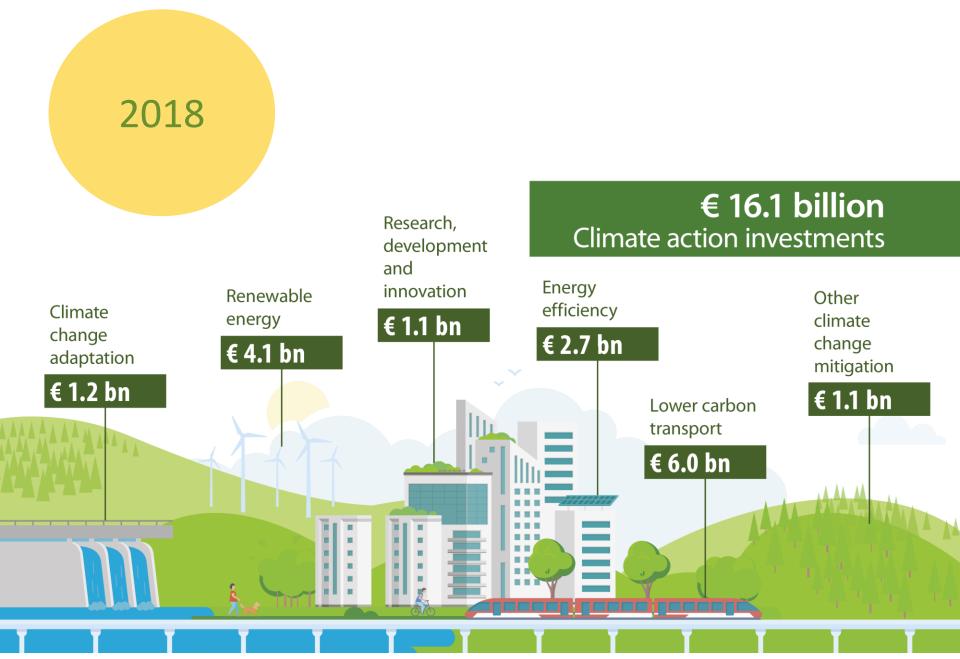
20 million people benefiting from safer drinking water



#### **DIGITAL**

29 million people with new or upgraded high-speed digital connections







## EIB products help catalyse investment

While each of our transactions is tailor-made to meet the needs of the project, our products are generally classified into loans, guarantees, equity investments and advisory services. These can be combined, or 'blended' with other sources of public financing.





## EIB project cycle

We support sound and sustainable projects

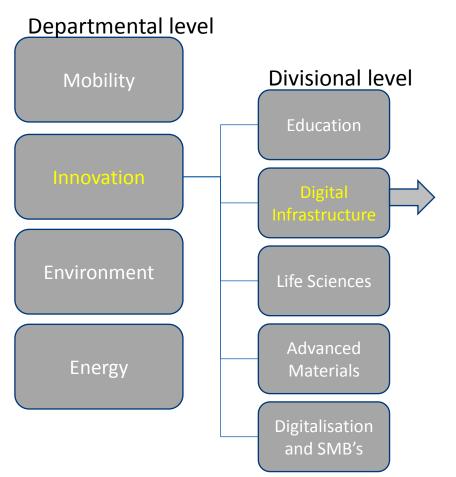




## FINANCING DIGITAL INNOVATION



## **EIB Projects Directorate**



- Mobile Networks
- Fixed Networks
- Data Centres
- Cybersecurity
- Telecom Suppliers
- Satellites
- Postal services
- Semiconducters

in accordance with EU Directives, such as:

- Digital Agenda for Europe
- Gigabit Society
- European Electronic Communication Code (EECC)

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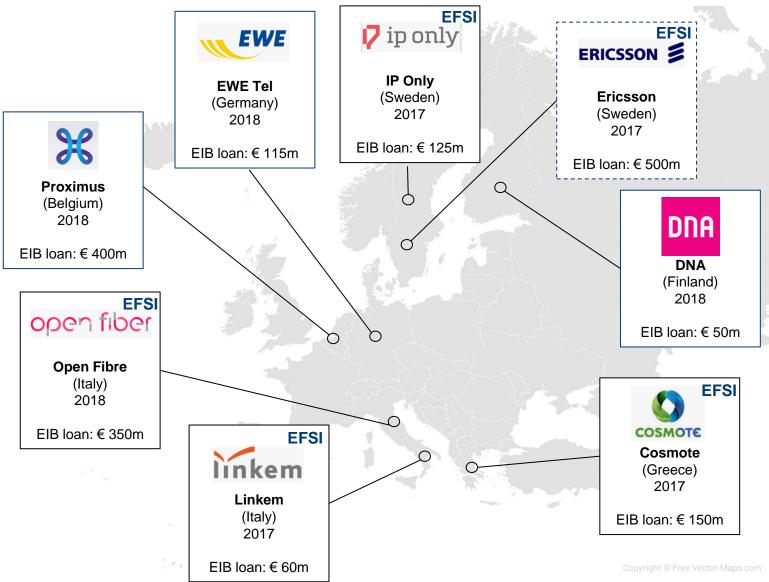


### Innovation Department - Digital Infrastructure Division

- We finance Project costs (CAPEX):
  - Construction works
  - Hardware & Equipment
  - Software & Licenses
  - Other implementation costs
- We finance OPEX only in case of:
  - R&D activities
  - Cybersecurity enhancements
- We don't finance:
  - Land acquisition
  - M&A



## Examples of broadband lending







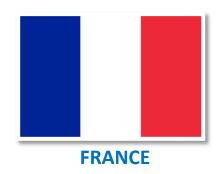
#### ilicad ILIAD FRANCE TRES HAUT DEBIT EUR 200m



**TECHNICOLOR RDI** EUR 90m



**GRAND EST TRES HAUT DEBIT** EUR 300m





**HERAULT TRES HAUT DEBIT** EUR 60m



**GIRONDE TRES HAUT DÉBIT** EUR 185m



MAINE ET LOIRE TRES HAUT DEBIT EUR 115m



**CHARENTE MARITIME TRES HAUT DEBIT** EUR 95m



VAR TRES HAUT DEBIT EUR 80m



AISNE PROGRAMME TRES HAUT DEBIT EUR 60m



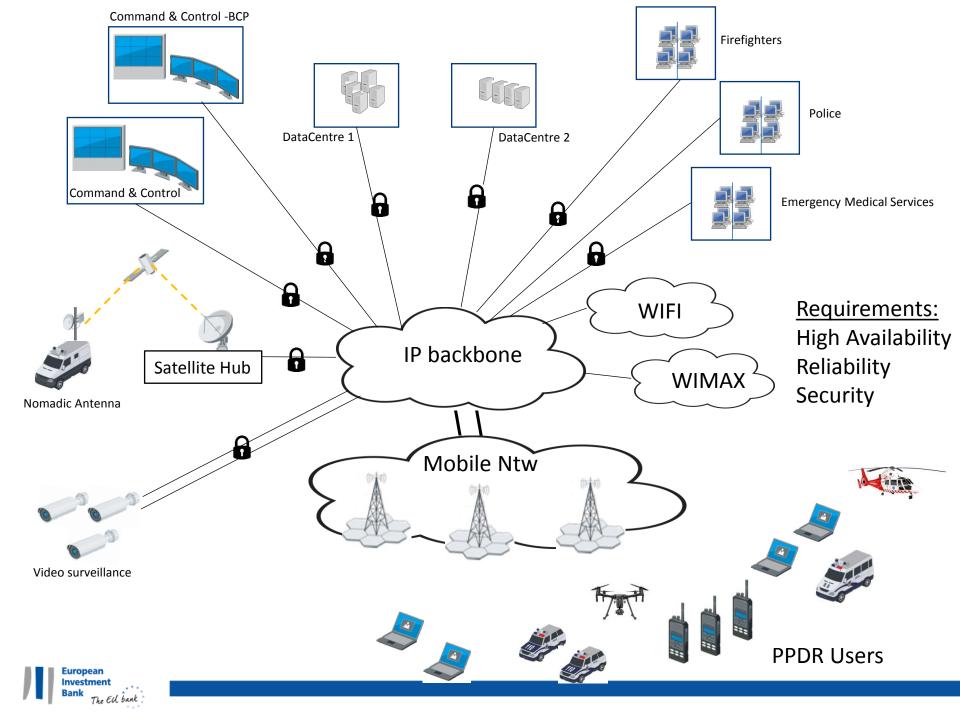
MOSELLE PROGRAMME TRES HAUT DÉBIT EUR 60m



# Public Protection & Disaster Relief Networks







## PPDR Networks in EU

TETRAPOL / TETRA Deployments



Spending's in EU from the late 90's to 2015: EUR 19 bn

The market is valued worldwide (Sw & Hw): From USD 13 bn in 2017 to USD 20 bn by 2023 (CAGR of 8.1%)

This growth is driven by:

- 1) growing DATA traffic
- 2) need for modernization and replacement of old equipment



## Conclusion

The EIB is keen in supporting your PPDR project!



## Thank you!

More information at: www.eib.org

info@eib.org

Tel.: +352 4379-22000

or

Pierre-Alain FRANCOIS

Projects Directorate - Digital Infrastructure

p.francois@eib.org

+352 4379-83292

